

# CHIEF EXECUTIVE OFFICER





# Alameda Health Consortium/Community Health Center Network San Leandro, California

## **POSITION SUMMARY**

The Alameda Health Consortium (AHC)/Community Health Center Network (CHCN) is seeking a new Chief Executive Officer (CEO) upon the retirement of their long-time leader, Ralph Silber. The CEO works closely with the eight-member Board of Directors to develop and advance the vision, mission, and strategic plan for AHC/CHCN. The CEO works collaboratively with the internal Executive Team to direct strategic, operational, and capacity-building initiatives across the two agencies of 120 employees. The CEO is committed to supporting and advancing the respective missions of AHC/CHCN, and its member community health centers.

#### **ORGANIZATIONAL OVERVIEWS**

#### ALAMEDA HEALTH CONSORTIUM

#### Mission:

The Alameda Health Consortium advocates for high quality health care for the underserved in the East Bay. As the regional association of community health centers in Alameda County, we collaborate as thought partners with policymakers to inform, shape and implement health policy changes.

#### **Description:**

The Alameda Health Consortium is the association of community health centers in Alameda County, California. The Consortium supports the involvement of communities in achieving comprehensive, accessible health care and improved outcomes for the underserved in the county. The Consortium's policy, advocacy, and program activities have resulted in our becoming a credible, trusted leader in promoting and improving the quality of health care for our communities. We build strong community alliances and are dedicated to delivering affordable and coordinated services that honor both the health care needs and the cultures of those we serve.

## COMMUNITY HEALTH CENTER NETWORK

#### Mission:

The Community Health Center Network is a partnership of community health centers committed to enhancing our ability to provide comprehensive, quality health care in a manner respectful of community traditions and values.

#### **Description**:

The Community Health Center Network, sister organization to the Alameda Health Consortium, is made up of the eight federally qualified community health centers in Alameda County. CHCN functions as the managed care IPA/MSO for our health centers, contracting with the Alameda Alliance for Health and Anthem Blue Cross. We serve more than 170,000 Medi-Cal managed care members, with a total Medi-Cal services budget of \$120 million per year. In order to help our health centers meet their missions of providing the best possible care to their communities, we also provide a broad range of training, technical assistance, quality improvement, information technology, and data analytic services.

alamedahealthconsortium.org

chcnetwork.org













### **CANDIDATE PROFILE**

## **Desired Position Results**

- Leads AHC & CHCN to advance the vision and strategic goals determined by the Board of Directors.
- Collaborates with the Executive Team to create strategic and operational plans with initiatives for each organization to develop, strengthen and ensure sustainability.
- Maintains open communication with the Board of Directors, reporting any significant information
  and informing the board of any changes in the organization's current status and advising on the
  most preferred resolutions and strategies to meet the organizations' goals and objectives.
- Represents the organizations at external stakeholder meetings. Attends community events in an effort to build and maintain positive relationships with local community-based organizations.
- Develops, maintains, and advance key external partnerships with elected officials, public agencies, health systems, Medi-Cal managed care plans, etc.
- Advises leadership on contract negotiations with existing grant funders as well as federal, state and local funding opportunities for continued support of clinic programs.
- Delegates operational work to the Executive Team and sets high standards and expectations for performance at the Chief level and throughout the organization.

## **Ideal Candidate Qualities**

- The CEO of AHC/CHCN will be able to lead the two entities as part of one interconnected organization, with teams and initiatives that cross each other seamlessly.
- The ideal CEO will be able to gain the trust of all the Board members and honor the perspectives that each brings to the table.
- The CEO will bring humility and integrity to the role and will be an effective communicator and consensus builder.
- The public facing aspect of the CEO role requires someone who is assertive and strategic, and who is able to build lasting partnerships with external partners, while strongly advocating for the interests of the populations we serve.
- The CEO must be committed to the needs of diverse populations and understand the particular challenges of existing racial, cultural, and socioeconomic disparities.
- The CEO will bring a palpable love and passion for the mission of the organization that will be informed and evidenced by prior work and advocacy experiences.
- The CEO will work closely with the Executive Team to manage the daily operations of both organizations. The Executive Team is made of highly knowledgeable and accomplished professionals who already work together very well.







#### **CANDIDATE PROFILE**

# **Ideal Candidate Experience**

- A minimum of 15 years of professional experience in health care, including a minimum of 10 years at a senior management level in health care or a closely related field.
- A minimum of 5 years of experience in budget management, fiscal control and reporting, with at least some bottom line responsibility.
- Health policy experience at the federal, state, and/or county level.
- Working knowledge of health care safety net programs including Federally Qualified Health Centers (FQHCs), Medi-Cal, Managed Care, etc.
- Knowledge and understanding of the social, economic, language and racial/ethnic barriers facing lowincome communities.
- Experience working with a Board of Directors.
- Demonstrated record of working to address social and racial health inequities.
- Possess leadership skills in motivating staff, building consensus and facilitating positive change.
- Demonstrated ability to perform tasks involving independent judgment, prioritizes multiple projects and manages deadlines, improve systems and increase efficiencies.
- Ability to establish positive working relationships and cooperative arrangements with community groups and organizations.
- Ability to think strategically and direct complex operations and achieve strategic goals.
- Ability to apply business acumen to sustaining and growing CHCN's managed care operations.
- Strong verbal and written communication skills.

## **Candidate Education Qualifications**

• Graduate degree in a related field such as MPH, MPP, MBA, JD, etc.

#### **COMPENSATION AND INTERVIEW PROCESS**

AHC/CHCN offers a highly competitive compensation package which includes a salary in the range of \$325,000 to \$375,000 depending upon experience, plus a performance-based bonus. Benefits include health, dental, and vision insurance, employer contributions to a 403(b) retirement plan, FSA, etc.

Pre-screened, selected candidates will be invited for interviews with the AHC/CHCN Board of Directors in San Leandro, California on April 28–29, 2022.

Please email your chronological resume (to include description and size of your current/prior organizational responsibilities) at your earliest convenience but no later than COB April 8, 2022, to:

AHC-CHCN@wilcoxcareer.com

We strongly encourage and welcome applications from all qualified persons regardless of their race, ethnicity, sex, gender identity and expression, disability, religion/belief, sexual orientation, or age.

WILCOX MILLER & NELSON CONTACT
Ms. Tiffany Frisa
Client Services Associate
tfrisa@wilcoxcareer.com





## **OUR BOARD OF DIRECTORS**





Julia Liou, CEO Asian Health Services



Sue Compton, CEO Axis Community Health



Dr. Zettie D. Page III, CEO Bay Area Community Health



Jane Garcia, CEO La Clinica



David B. Vliet, CEO LifeLong Medical Care



Martin Waukazoo, CEO Native American Health Center



Andrea Schwab-Galindo, CEO Tiburcio Vasquez Health Center



Erika Simpson-Akpawu, CEO West Oakland Health

#### **OUR HEALTH CENTERS**



#### **Asian Health Services**

Asian Health Services, provides health, social, and advocacy services for all regardless of income, insurance status, immigration status, language, or culture.



## **Axis Community Health**

The mission of Axis Community Health is to provide quality, affordable, accessible and compassionate health care services that promote the well-being of all members of the community.



#### **Bay Area Community Health**

To deliver exceptional health and social services that improve quality of life for the individuals, families, and communities we serve.



#### La Clínica

The mission of La Clínica is to improve the quality of life of the diverse communities we serve by providing culturally appropriate, high quality, and accessible health care for all.



#### **LifeLong Medical Care**

LifeLong Medical Care provides high-quality health, dental, and social services to underserved people of all ages; creates models of care for the elderly, people with disabilities and families; and advocates for continuous improvements in the health of our communities.



#### **Native American Health Center**

Native American Health Center's mission is to provide comprehensive services to improve the health and well-being of American Indians, Alaska Natives, and residents of the surrounding communities, with respect for cultural and linguistic differences.



#### <u>Tiburcio Vasquez Health Center</u>

Tiburcio Vasquez Health Centers is dedicated to promoting the health and well-being of their community by providing accessible, high-quality care.



#### West Oakland Health

West Oakland Health's mission is to improve the health and well-being of the communities it serves by providing the highest quality of health care and treatment for its diverse patient population throughout Alameda County.





## **OUR EXECUTIVE TEAM**





Steve Blake Chief Operating Officer



Michael Ibarra de Perea Chief Human Resources Officer



Rayne Johnson Chief Information Officer



Njeri McGee-Tyner Chief Eligibility & Enrollment Officer



Dr. Laura Miller Chief Medical Officer



Latonya Thompson Chief Financial Officer



Rhodora Ursua Chief Development Officer

# **OUR STAFF**



Advocating in Sacramento.



Staff social event.



Rallying for our immigrant community members.



Volunteering with our health centers to distribute food.





## **OUR STRATEGIC PRIORITIES**



AHC and CHCN recently embarked on a threeyear strategic plan that captures their guiding principles and ideals into distinct priorities that will assist in building and expanding their work, and the work of their member community health centers, through an informed and decisive manner.

AHC and CHCN are committed to addressing the evolving needs of our patient population and all members of our communities.





Manage specialty network rates increases

Prepare for COVID-19 related revenue & cost impacts

Identify opportunities to negotiate favorable rate changes

Trainings/T.A. to health centers on eligibility/enrollment/ retention

Sustain HealthPAC funding levels to support services for uninsured



Cultivate relationships with policymakers

Influence Medi-Cal Alternative Payment Methodology framework/roadmap

Influence implementation of CalAIM State policies

Protect &advocate for expanded health care coverage

Promote policies that work toward racial equity & social justice

Expand local partnerships



Support Health IT (e.g. EPIC optimization)

Enhanced telehealth/Improved workflows to improve patient experience

Mild to Moderate BH Delegation

Improve /Support CM services at CHCN & health

Deepen/broaden
CHCN & health
centers' data



Architect, Curate & Maintain Back End Data Environment

Develop Effective Data Analytics Solutions

Implement/Upgrade /Utilize "Best in Class" Technological solutions



Prevention & Early Intervention

Justice System Diverted MH

Mild to Moderate BH Delegation

BH & SUD Integration into Primary Care

Integrated & Meaningful BH Data



Strengthen recruitment/onboarding

Increase opportunities & strengthen infrastructure for learning & development

Adopt diversity, equity, inclusion practices

Strengthen employee engagement

Improve performance management







## **OUR COMMUNITY**

The position is headquartered in downtown San Leandro, a Bay Area California town with a population of 90,000 and growing. The AHC/CHCN offices are steps away from restaurants, shops, and bars. A short walk to a Bay Area Rapid Transit (BART) station will have you in downtown Oakland in less than 10 minutes and San Francisco in 25 minutes.

San Leandro offers residents a central location with an urban/suburban mix, an ideal climate, and a reasonable housing market (compared to other parts of the Bay Area). San Leandro has an extensive park system with 23 parks and recreation facilities, including community and neighborhood parks, swimming pools, and sports fields.

San Leandro is situated in the center of Alameda County and is served by both Oakland International Airport (3.5 miles away) and San Francisco International Airport (30 miles away). With easy access to beaches, the famous Napa Valley wine region, and the Sierra Mountains a short distance away, San Leandro offers the best of California outdoor living.



Golden Gate Bridge/San Francisco



Downtown San Leandro



Downtown Oakland



Lake Chabot Regional Park, Castro Valley